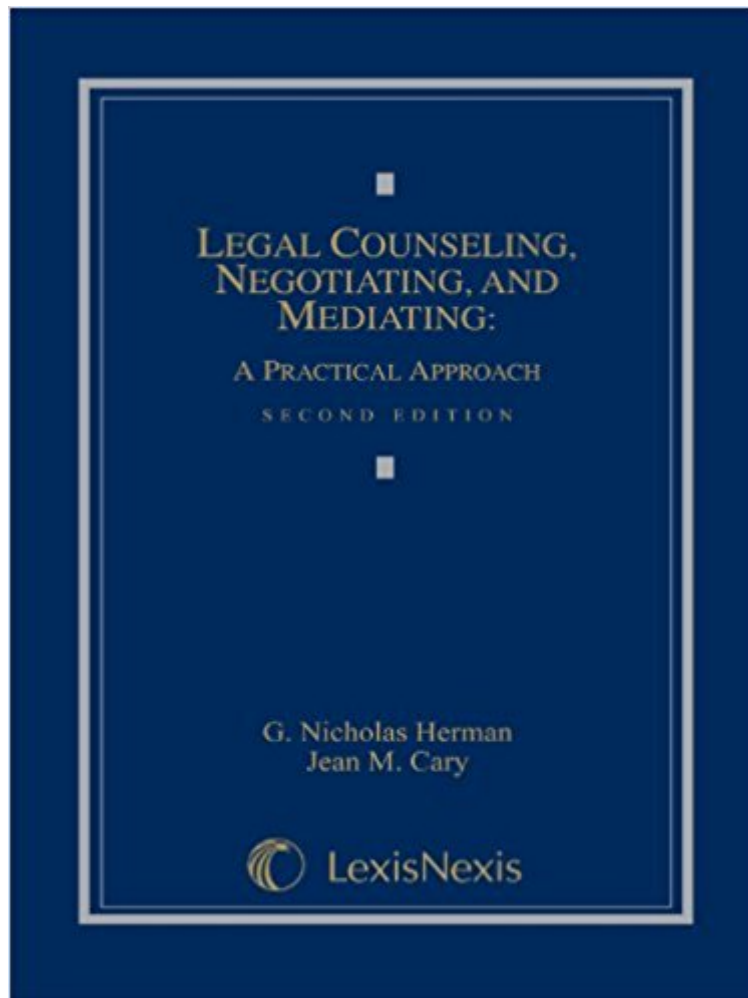




Ebook Directory
the best source of ebook

The book was found

Legal Counseling, Negotiating, And Mediating: A Practical Approach



Synopsis

This book provides a comprehensive descriptive and prescriptive treatment of legal counseling, interviewing, and negotiation (including mediation and plea-bargaining). As reflected in the title, the book takes "a practical approach" to these skills, so students can learn specifically how to engage in effective counseling and negotiating. The book also emphasizes pertinent ethical and legal considerations in connection with counseling clients and negotiating settlements. The authors discuss leading "theoretical approaches" to the extent those approaches can be meaningfully applied in practice. The overall effect is to emphasize that blend of theory, practice, ethics, and law that is most meaningful in the sense of having real-life application to effective client representation. The Appendices to the book provide numerous negotiation and mediation, including plea-bargaining, role-plays.

Book Information

Hardcover: 572 pages

Publisher: LexisNexis; Second edition (August 10, 2009)

Language: English

ISBN-10: 1422422623

ISBN-13: 978-1422422625

Package Dimensions: 10.1 x 7.5 x 1.2 inches

Shipping Weight: 2.2 pounds

Average Customer Review: 1.0 out of 5 stars 1 customer review

Best Sellers Rank: #432,955 in Books (See Top 100 in Books) #74 in [Books > Law > Business > Arbitration, Negotiation & Mediation](#) #1376 in [Books > Law > Rules & Procedures](#) #4635 in [Books > Textbooks > Law](#)

Customer Reviews

If you are familiar with the basic jargon of Not Being a Jerk ("active listening," "developing rapport," "empathetic understanding"), then this book will add nothing to that knowledge. This book is also a terrible incentive for professors, who render reading assignments superfluous if they discuss the selection for more than four minutes in class, and thus will not teach anything in class. Just don't do it.

[Download to continue reading...](#)

Legal Counseling, Negotiating, and Mediating: A Practical Approach Crisis Counseling (Creative

Pastoral Care and Counseling) (Creative Pastoral Care & Counseling) Negotiating on the Edge: North Korean Negotiating Behavior (Cross-Cultural Negotiation Books) Negotiating with Giants: Get What You Want Against the Odds Negotiating with Giants Mediating Legal Disputes: Effective Strategies for Neutrals and Advocates An Integrative Approach to Counseling: Bridging Chinese Thought, Evolutionary Theory, and Stress Management (Multicultural Aspects of Counseling And Psychotherapy) Marriage Counseling: A Christian Approach to Counseling Couples Mediating Child Custody Disputes: A Strategic Approach Encyclopedia of Counseling: Master Review and Tutorial for the National Counselor Examination, State Counseling Exams, and the Counselor Preparation Comprehensive Examination (Volume 1) Healing the Soul Wound: Counseling with American Indians and Other Native Peoples (Multicultural Foundations of Psychology and Counseling) Substance Use Counseling: Theory and Practice (6th Edition) (The Merrill Counseling Series) WOMAN BATTERING (Creative Pastoral Care and Counseling) (Creative Pastoral Care & Counseling) Developing Your Theoretical Orientation in Counseling and Psychotherapy (3rd Edition) (Merrill Counseling (Paperback)) Counseling Research: Quantitative, Qualitative, and Mixed Methods (2nd Edition) (Merrill Counseling) Research Methods for Counseling: An Introduction (Counseling and Professional Identity) Scripture and Counseling: God's Word for Life in a Broken World (Biblical Counseling Coalition Books) Becoming a Healthier Pastor (Creative Pastoral Care and Counseling) (Creative Pastoral Care & Counseling) Career Information, Career Counseling, and Career Development (10th Edition) (Merrill Counseling (Hardcover)) Career Information, Career Counseling, and Career Development (10th Edition) (Merrill Counseling) Orientation to the Counseling Profession: Advocacy, Ethics, and Essential Professional Foundations (3rd Edition) (Merrill Counseling)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)